

PACKARD MOTOR CAR COMPANY

DETROIT MICHIGAN

November 20, 1929

To **PACKARD DISTRIBUTERS AND DEALERS**Subject **DOUBLE WHEEL CARRIER**

TO BE NOTED AND INITIALED BY

Gentlemen:

A double wheel carrier for seventh series cars is shown in the Accessory Catalog and also in the price list at a suggested list attached of \$26.50. \$3.00 of this price is for attaching charges. We have found out, however, that this is a difficult installation requiring much more time than anticipated, and more than the double wheel carriers of previous model cars. The installation time is approximately 15 hours, so the suggested list price attached as quoted does not hold.

The suggested unattached list price is \$23.50 -- if you sell one of these you will have to add the installation cost. We suggest, however, you attempt to sell them only when they can be ordered with the car at the factory. When put on here we charge only \$7.50 for the installation, as we can eliminate several operations that would be necessary in the field.

Yours very truly,

PACKARD MOTOR CAR COMPANY



J. D. Wilson
General Accessory Manager

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Dealers' G.L. No. 270