

# PACKARD MOTOR CAR COMPANY

DETROIT, MICHIGAN

September 30, 1935

To PACKARD DISTRIBUTERS AND DEALERS

Subject PACKARD MAINTENANCE CHARGE MANUAL

TO BE NOTED AND INITIALED BY

Gentlemen:

A new Packard Maintenance Charge Manual, of an 8" x 10" size, has been prepared. This allows us to combine the One Twenty, Eight, Super Eight, and Twelve cylinder cars.

We are mailing a copy to each distributor and dealer. Additional copies may be ordered from the Factory at \$1.00 each, including the binder.

Instructions as to its operations will be found in the introductory sheet in the front of this Manual. The time, as shown, is based on time studies, together with information obtained from the field.

The selling of service is important. Taking time to explain what is included in the mechanical operation will sell the advantages of your service over competitors.

The suggested parts prices shown conform with Parts Price Book No. 28, effective October 1, 1935.

Yours very truly,

PACKARD MOTOR CAR COMPANY

*H. C. Taylor*

HCT:F  
2(b-1 only) 1600  
Dealers' GL-732

H. C. Taylor  
Service Department