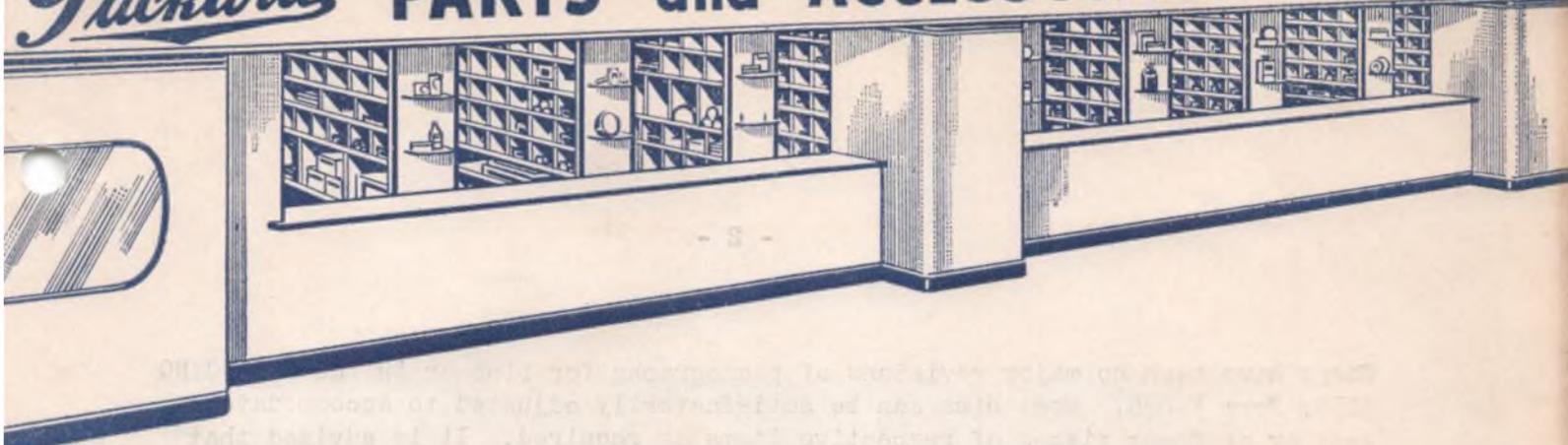


Packard PARTS and ACCESSORIES BULLETIN



Dealer 48P-36
December 6, 1948

To: REGIONS, ZONES AND DEALERS

Subject: PACKARD PARTS CONTROL PLAN - 1949 INFORMATION

A year ago Packard adopted the policy of re-issuing PACKARD PARTS CONTROL PLAN materials at scheduled six month intervals to insure correct information being supplied to Dealers.

In addition, the selections are re-studied to put them on a current basis and eliminate items which are slowing down in their movement or add new materials as advisable. These studies are made on the composite six months records of Dealer purchases from Zones as obtained through CENTRAL INVENTORY CONTROL RECORDS.

This is accomplished through the use of tabulating equipment similar in nature to that used by the Government in tabulating draft, F.B.I., Internal Revenue and Census data and insures Dealers having RECORDED FACTS, not OPINIONS, in regard to suggested selections.

Out of the 2600 parts or accessory items listed in the 1949 revision of SIX MONTHS INVENTORY & ORDER RECORD PAD and SCHEDULED PREPAID MONTHLY ORDER PAD, there are only 65 changes. This in itself materially simplified any re-arrangement of the parts bins and should be added assurance that stocks selected through systematic use of the Packard Parts Control Plan will contain the minimum of inactive items.

Shipments of the revised forms V-534, Six Months Inventory & Order Record Pads and V-535, Scheduled Prepaid Monthly Order Pads will be made to Zone Offices about December 6, 1948. Zones will then re-distribute the V-534 INVENTORY & ORDER RECORD PADS in time for Dealers to start recording their information immediately following January 1, 1949. There will be a nominal charge of \$2.00 for these pads.

The V-535 SCHEDULED PREPAID MONTHLY ORDER PADS will be distributed to Dealers on regular monthly schedules without charge.

The next revisions will occur in sufficient time for re-distribution to Dealers on July 1, 1949. In the meantime, selections will be re-studied from current Dealer purchase records and the results included for the last half of 1949. Materials which are slowing down dangerously will be removed while new parts on which the movement has accelerated will be added.

There have been no major revisions of planographs for bins or in the BALANCING PADS, Form V-536. Most bins can be satisfactorily adjusted to accommodate greater or fewer pieces of respective items as required. It is advised that items not included in the record pads be carried in separate bins from regularly planographed materials. We believe Dealers will find such materials either are rapidly slowing down in movement or are too new to have been included as yet in Factory suggestions.

There have been improvements made in both the INVENTORY and ORDER PADS. These are based on Dealer suggestions which we appreciate. The improvements are as follows:

V-534 SIX MONTHS INVENTORY & ORDER RECORD PAD

Cover for 1949 (January-June) light blue to distinguish it from 1948 (July-December) red. The 1949 calendar is shown for recording scheduled prepaid order dates.

Index is now in the front of the pad. The group index shows the listings of materials which should be stored respectively in I - Bins, II - Board, III - Bulk Racks, IV - Shelving and V - Shelving.

Part number index arranged in numerical sequence again shows the appropriate I, II, III, IV and V marks to identify the section of the pad in which listed.

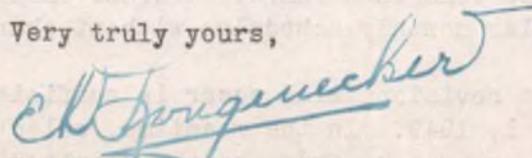
Stars appearing in the part number index indicate that the item is included in some one of the suggested bin system selections.

V-535 SCHEDULED PREPAID MONTHLY ORDER PAD

The cover sheet has been revised to further improve processing through the Zone warehouse. Dealers should remove blank sheets before mailing orders to Zone; this will save postage.

Discount symbols and prices (List and Dealer Net) have been eliminated as all price information is now kept current by monthly change notices or accumulative notices issued since Price Book #38 became effective (December 1, 1948). This insures more current price data on orders processed through the warehouse.

Very truly yours,



E. D. Longenecker, Manager
Parts and Service Department