

SALES SPOTLIGHT



STUDEBAKER-PACKARD CORPORATION . DETROIT 32, MICHIGAN

resenting



a magnificent impression

558S-14 Dealer-14 May 6, 1955

TO: ZONES AND DEALERS

SUBJECT: DELUXE FLOOR PADS

A Packard "400" - a Patrician - a Panama, or any model for that matter that has a pair of the new Deluxe Floor Pads installed while on the showroom floor will make a - magnificent impression - every time.

The modernistic V-8 emblem in rich full color, beautifully embossed in the pad itself, harmonizes perfectly with interiors, and just one glance will say, "it belongs." In over-all colors of black, green, blue, and beige, there's a distinctive color blend for every taste, and you'll find that women especially will admire their discriminating and stylistic appearance.

Order at least six of each color today, using the attached order form. Put a pair in each of your showroom cars, and when you sell those cars you'll sell those pads.

Part numbers and prices are:

		<u>Dealer Net</u>	<u>List</u> :
PA-463740	Deluxe Floor Pad - Black	\$ 1.77	\$ 2.95
PA-463741	Deluxe Floor Pad -Green	1.77	2.95
PA-463742	Deluxe Floor Pad - Blue	1.77	2.95
PA-463743	Deluxe Floor Pad - Beige	1.77	2.95

Yours very truly,

STUDEBAKER-PACKARD CORPORATION

J. M. McKinnie Sales Manager

Parts & Accessories Division

TIME	RECEIVED
IN ZONE	WAREHOUSE

PART NUMBER

PA-463740

PA-463741

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USE	SERVICE	PAC	KARD PARTS or A		ES O	RDEF	Servi Servi	Ko di	PUR. ORDER NO. DATE		
	SHIP TO			CHARGE TO					SHIP		
	STREET CITY STATE			STREET					TERMS		
				CITY					DLR. CODE		
GRO NUME		ZONE	DESCRIPTION		ORDERED	BACK ORDERED	SHIPPED	CLAS CODI		COST PRICE EACH	
			Deluxe Floor Pad - Bl	Lack					2.95		
			Deluxe Floor Pad - Gr	een					2.95		
			Deluxe Floor Pad - Bl	lue C					2.95		

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PA-463742	Deluxe Floor Pad - Blue	2.95
PA-463743	Deluxe Floor Pad - Beige	2.95
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	SHIP WITH PREPAID ORDER.	
	Any Prices Quoted Apply to American	
	Zones and Dealers - Canadian Prices Should Be Computed on Current Mark-	
	up.	
DEALERS SEND ORDER T	O ZONES	