

REFER TO THIS LETTER BY NUMBER

TO BE NOTED AND INITIALED BY

PACKARD MOTOR CAR COMPANY

DETROIT MICHIGAN

November 4, 1929

To

PACKARD DISTRIBUTERS AND DEALERS

Subject

EXCHANGE PRICES ON PACKARD SIX AND PACKARD
EIGHT MOTOR FLYWHEEL ASSEMBLIES

Gentlemen:

This letter supersedes and cancels Trade Letter T-2338 and all previous letters on this subject.

The construction of the Packard Six and Eight motor flywheel assemblies is such that when replacement is necessary through natural wear or because of broken teeth, the old flywheel may be returned to the factory and a credit allowance made, thereby effecting a very substantial saving for the owner.

When motor flywheels with broken teeth are returned to the factory, credit in accordance with the following schedule will be allowed the Distributer and is to be extended on to the Dealer and owner.

When ordering new motor flywheels and returning the old ones, the following piece numbers should be used:

Packard Six - Model 116

#114146 Motor Flywheel
Prior to Vehicle U-4026

Packard Six - Models 126-133 - 226-233

#127771 Motor Flywheel Assembly
After Vehicle U-4025

Model 116

Packard Six - Models 326-333

#133865 Motor Flywheel Assembly

Packard Eight - Models 136-143

#127762 Motor Flywheel Assembly

Packard Eight - Models 236-243

#133867 Motor Flywheel Assembly

Packard Six & Eight - Models 426-433-336-343

#142006 Motor Flywheel Assembly

Prior to Motor #117226-E 426-433 Only

Packard Six - Models 426-433

#146994 Motor Flywheel Assembly
After Motor #117226-E

Packard Six - Models 526-533

#148091 Motor Flywheel Assembly

Packard Eight - Model 443

#148089 Motor Flywheel Assembly

Packard Eight - Model 626-633

#158332 Motor Flywheel Assembly
Prior to Motor #262676-C

Packard Eight Model 640-645

#158376 Motor Flywheel Assembly
Prior to Motor #175793-C

Packard Eight Models 626-633-726-733

#170153 Motor Flywheel Assembly
After Motor #262675 For 626-633

Packard Eight Models 640-645-740-745

#170075 Motor Flywheel Assembly
After Motor #175793 For 640-645

FROM FACTORY TO DISTRIBUTER

| | |
|--|---------|
| Net price to Distributer | \$10.35 |
| Net Credit for return of old flywheel | 7.35 |
| Net Cost to Distributer for new flywheel | 3.00 |

FROM DISTRIBUTER TO DEALER

| | Zone 1 | Zone 2 | Zone 3 |
|---|-----------|-----------|-----------|
| Suggested Net Price to Dealer (Zone list less 27%) | \$12.60 | \$13.20 | \$14.60 |
| Suggested Credit to Dealer for return of old flywheel | 8.60 | 9.00 | 9.95 |
| Suggested cost to Dealer for new flywheel | 4.00 | 4.20 | 4.65 |

FROM DISTRIBUTER OR DEALER TO OWNER

| | | | |
|---|------|------|------|
| Suggested List price to owner on exchange | 6.00 | 6.30 | 6.95 |
|---|------|------|------|

Very truly yours,

PACKARD MOTOR CAR COMPANY

H. C. Taylor

HCT:ES

(d) 2300

Dealers' T.L. No. 73

H. C. Taylor

Service Department