REFER TO THIS LETTER BY NUMBER

PACKARD MOTOR CAR COMPANY

DETROIT MICHIGAN

February 1, 1932

To

PACKARD DISTRIBUTERS AND DEALERS

Subject

EXCHANGE PRICES OF PACKARD SIX AND PACKARD EIGHT MOTOR CONNECTING ROD AND BUSHING ASSEMBLIES

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Gentlemen:

This letter supersedes and cancels Trade Letter No. T-2449 and all previous letters on this subject.

The construction of the Packard Six and Packard Eight motor connecting rods with regard to the crankshaft bushings is such that very few if any shops are equipped to renew them. To insure a standard Packard job, the Factory will re-babbitt and re-bush rods that are returned for that purpose, providing they are in good condition in other respects.

The following schedule of prices for standard and .015 undersize motor connecting rods and bushing assemblies on an exchange basis has been established, effective only when old rods are in such condition that they can be re-babbitted and re-conditioned to be used again.

120992	Motor	Connecting	Rod	and	Bushing	Assembly	
	126-13	3-226-233	(Pri	or to	Motor;	#46300C)	
1.25488	Motor	Connecting	Rod	and	Bushing	Assembly	
	136-14	3 (Prior to	Mot	tor #	202500)		
130794	Motor	Connecting	Rod	and	Bushing	Assembly	
	136-14	3 (After Mo	tor	#202	2499)		
132208	Motor (Connecting	Rod	and	Bushing	Assembly	
	226-23	3 (After Mo	tor	#462	99C)		
133206	Motor	Connecting	Rod	and	Bushing	Assembly	
	326-333	3 (Prior to	Mot	or #	84763A)		
	236-243	3 (Prior to	Mot	or #	(216727A)		
156649	Motor (Connecting	Rod	and	Bushing	Assembly	
	326-333	3-426-433-5	526-5	533 (After Mo	tor #84762)	
	236-24	3-336-343-4	43	(After Mo	tor #216726)	
156933	Motor (Connecting	Rod	and	Bushing	Assembly	
		3 (After Mo					
	443	(After Mo	tor	#225	044)	•	
158388	Motor (Connecting	Rod	and	Bushing	Assembly	640-645
158647	Motor	Connecting	Rođ	and	Bushing	Assembly-Right	626-633
158648	Motor (Connecting	Rod	and	Bushing	Assembly-Left	626-633
170135	Motor	Connecting	Rod	and	Bushing	Assembly-Right	726-733-826-833
170136	Motor	Connecting	Rod	and	Bushing	Assembly-Left	726-733-826-833
170124	Motor	Connecting	Rod	and	Bushing	Assembly	740-745-840-845
						Assembly-Right	901-902
						Assembly-Left	901-902
		Connecting					903-904

.015 UNDERSIZE

97483	Model	Connecting Rod and Bush: 326-333 (Prior to #8476 236-243 (Prior to #216)	33)	
97484	Model	Connecting Rod and Bushi 326-333-426-433 (After 236-243-336-343 (After	#84763)	
97485		Connecting Rod and Bushi 526-583-443-640-645	ng Assembly	
97486		Connecting Rod and Bushi 136-143 (Prior to #2025		
97487		Connecting Rod and Bushi 136-143 (After #202500)		
97728	Motor	Connecting Rod and Bushi	ng Assembly-Left	626-633
97729	Motor	Connecting Rod and Bushi	ng Assembly-Right	626-633
97730	Motor	Connecting Rod and Bushi	ng Assembly	740-745-840-845
97731	Motor	Connecting Rod and Bushi	ng Assembly-Right	726-733-826-833
97732	Motor	Connecting Rod and Bushi	ng Assembly-Left	726-733-826-833
194350	Motor	Connecting Rod and Bushi	ng Assembly-Right	901-902
194351		Connecting Rod and Bushi	•	901-902
194352	Motor	Connecting Rod and Bushi	ng Assembly	903-904

FROM FACTORY TO DISTRIBUTER

Net Price to Distributer Net Credit to Distributer for return of old rod Net Cost to Distributer for re-babbitting	\$6. 4.3 \$1.		
FROM DISTRIBUTER TO DEALER	Zone 1	Zone	Zone 3
Suggested Net Price to Dealer (Zone list less 33 1/3%) Suggested Credit to Dealer for return of old rod Suggested Cost to Dealer for re-babbitting	\$7.35 5.10 \$2.25	\$7.65 <u>5.35</u> \$2.30	\$8.35 5.80 \$2.55
FROM DISTRIBUTER OR DEALER TO OWNER			
Suggested List Price to Owner on Exchange	\$3.50	\$3.65	\$3.95

Net Price to Distributer, zone list price less 33 1/3% discount to Dealer and zone list price to owner will prevail in all cases where no rod is returned for re-conditioning.

Sufficient rod assemblies should be stocked to prevent any delays in giving prompt service on them.

Very truly yours, PACKARD MOTOR CAR COMPANY

H.C. Jaylor.

H. C. Taylor Service Department

(d) 2200 Dealers' T. L. No.102 HCT/ES