Trade Letter No.

PACKARD MOTOR CAR COMPANY

DETROIT, MICHIGAN

February 8, 1934

PACKARD DISTRIBUTERS AND DEALERS

Subject BRAKE RELINING SETS

REFER TO THIS LETTER BY NUMBER

TO BE NOTED AND INITIALED BY

Gentlemen:

We have felt for some time that brake lining should be packaged in sets. Neat containers always are attractive from a display standpoint and the fact that each set is complete, including all the necessary rivets, makes them all the more acceptable at the parts store counter.

Aside from the convenience in handling, the principal advantage in offering brake lining packed in individual sets for each model lies in the elimination of time spent in consulting parts lists and price schedules. Then, too, there is the item of saving in costs, which should not be overlooked.

The prices quoted have been determined on the basis of the revised figures on brake lining, effective as of January 1, 1934. Service operation charges, where affected by parts price revisions, also have been adjusted.

					Suggested List Price		
Piece No.	. Name			Models	Zone 1	Zone 2	Zone 3
97577	Brake	relining	set	336-43	\$7.49	\$7.85	\$8.50
97547	H.	19	T+	443	11	fl	H,
97549	11	11	!!	426-33	11	17	Ħ
97548	11	TF	Ħ	526-33	8.70	9.12	9.88
98262	19	t)	l1	900	5.52	5.79	6.27
98263	tt	ti	11	726-33, 826-33, 901-2	8.24	8.63	9.35
98264	f1	f 1	tt	626-33-40-45, 740-45,	8.24	8.63	9.35
				840-45, 903-4-5-6			
98265	ti	11	11	1001 (15" drums only)	5.52	5.79	6.27
98266	11	17	11	1001-2-3-4, 1100-1-2-3-4-5	9.17	9.62	10.42
98267	11	11	11	1005-6, 1107-8	Ħ	**	tt

Let us urge you to order sample sets at once and place them on display.

We shall continue, as in the past, to furnish detail linings.

Yours very truly,
PACKARD MOTOR CAR COMPANY

B. A. Honley