Trade Letter No.

REFER TO THIS LETTER BY NUMBER

## PACKARD MOTOR CAR COMPANY



## DETROIT, MICHIGAN

January 4, 1935

PACKARD DISTRIBUTERS AND DEALERS

TO BE NOTED AND INITIALED BY

Subject

INCREASE IN LABOR ALLOWANCE DURING WARRANTY PERIOD

## Gentlemen:

The following is an amendment to Trade Letter T-2556 and T-2644 and is effective January 1, 1935.

This amendment does not change the Warranty and Owner's Service Policy but announces an increased labor allowance from the Factory for warranty work performed on owner's cars in accordance with the details in these letters.

Effective January 1, 1935, all labor allowances from the Factory for warranty labor performed on and after this date will be at the new rate of \$.75 an hour for the full time allowance, based on the mechanic's time as listed in the service manual. (Dealer claims, will, of course, be handled through the distributer in the usual way.)

The touring Packard owner is to be handled as in the past and for all warranty work performed, the distributer doing the work will submit to the Factory a labor claim for the full time allowance, based on the mechanic's time as listed in the service manual, and the rate to be at \$1.50 an hour. If the claim is approved, the distributer submitting the claim will be reimbursed in full and the Factory will absorb fifty per cent of the labor credit and the other fifty per cent will be recharged to the home distributer of the tourist.

Yours very truly,

PACKARD MOTOR CAR COMPANY

J. F. Page

General Service Manager

JFP:LM 3(b-x) 1275 Dealers' TL-149