Ed Coover & Read

Technical Letter No. 1904-B

PACKARD MOTOR CAR COMPANY

DETROIT, MICHIGAN

December 4, 1931

To

PACKARD DISTRIBUTERS AND DEALERS

Subject

WATER PUMP CHANGEOVER EQUIPMENT

| TO BE NOTED AND INITIALED BY | |
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REFER TO THIS LETTER BY NUMBER

Will sell hereafter at list \$ 3500 installed.

Gentlemen:

Technical Letter #1904 was issued on September 25, 1930 covering the installation of the water pump changeover equipment on Sixth series cars.

This letter provided that upon the return of the old pump credit would be allowed offsetting the charge for the new units. We now feel that sufficient time has elapsed to permit the replacement of any pumps which have given trouble, and that if no previous trouble has been experienced we are justified in expecting that the customer will pay for the new equipment.

No credit will be allowed upon any old pumps which are removed after January 1, 1932, and any of the new style changeover equipments which are shipped on or after that date will be billed at net price established from the following suggested zone list prices:

Zone 1 - \$25.00 Zône 2 - 26.20 Zone 3 - 28.60

Yours very truly,

PACKARD MOTOR CAR COMPANY

T. A. Stalker

Manager Technical Department

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TAS:N (e) 2800