

PACKARD MOTOR CAR COMPANY

DETROIT, MICHIGAN

November 26, 1935

To PACKARD DISTRIBUTERS AND DEALERS

Subject SHOCK ABSORBER CHANGEOVER EQUIPMENT
SIXTH AND SEVENTH SERIES CARS

Gentlemen:

This letter cancels and supersedes Technical Letter 1927 and the last paragraph of Technical Letter 1909.

We will continue to furnish #184411 shock absorber changeover equipments for Sixth and Seventh Series cars. The method of installation, as outlined in Technical Letter 1909, has been very successful and has proven very satisfactory. Increased costs now necessitate a change in our prices for this equipment and the latest prices are shown in our latest parts price list #28. The suggested list price of this equipment is \$60.00 before exchange; \$44.00 after exchange. This means your customers are entitled to a \$16.00 credit allowance for the old Packard type shock absorbers removed when these later equipments are installed. These suggested prices are subject to Group C parts discount. Please change the discount classification from B to C in your parts price list.

The factory will allow credit based on Group C discount off the suggested customer credit for the old Packard type shock absorbers provided these are returned to us as complete sets and the claim tag number definitely shows the parts order number on which the changeover equipment was shipped and billed at this latest price.

Dealers will please handle these through their distributor and we suggest a dealer credit based on dealer Group C discount off the suggested customer credit.

Our service stock on Sixth and Seventh Series Packard type shock absorbers for the right side, part numbers: 157979, 170194, 179311, and 179845, is now exhausted and cannot be replenished. We are, therefore, unable to supply these to you for replacements in the future and we cannot handle them on an exchange basis. We will, however, repair and return them to you at a net charge of \$2.04 per shock absorber provided they can be repaired. If the housing is cracked and they are beyond repair, they will be scrapped at the factory with no credit allowance and you will be notified accordingly.

We still have stock on the shock absorbers for the left side, part numbers 157978, 170193, 179310, and 179846, and will be able to supply these for a limited time. They will not be handled on an exchange basis but all those returned will be repaired and returned if possible, and if repairs

cannot be made they will be scrapped with no credit allowance and you will be notified accordingly.

Please bear in mind that no credit will be allowed on any of the Sixth or Seventh Series Packard type shock absorbers except when these are returned to us as a complete set after being removed when the later equipment #184411 is installed. The returned goods tags covering the return of these must definitely show the parts order number on which this later equipment was ordered and billed.

Yours very truly,

PACKARD MOTOR CAR COMPANY

T. A. Stalker

BRH:LM
(2500)

T. A. Stalker
Manager Technical Service Department